

PRESS RELEASE

Issued: 19 September 2018

FOR IMMEDIATE RELEASE



Edge Testing Solutions appoints David Singleton to drive sales in England and Wales

Targeting double revenue for England and Wales over the next two years.

One of the UK's fastest growing and largest independent software testing companies, Edge Testing Solutions, part of Eurofins Digital Testing, has appointed David Singleton as Regional Manager for England and Wales – a new role created as part of the company's nationwide expansion strategy.

David, who has previously worked at Sogeti and Capita, and attended the University of Birmingham, will be based in Edge Testing's Birmingham office, at Quayside Wharf. He will be responsible for managing all aspects of service delivery for existing clients, and growing the business' turnover through new contract wins.

David commented on his appointment: "Edge Testing has become a recognised testing provider in Scotland and the Midlands, and our plan is to replicate that success in the North and South East of England and in Wales. We have plans in place to double revenue in those areas over the next two years.

"To meet our targets, we aim to expand our portfolio in the retail, utilities and public sector spaces, where we already have extensive expertise. Additionally, to support new client growth, we will be

recruiting experienced practitioners in DevOps and agile, and also young people, graduates and job changers who will train in our Edge Academy.

Edge Testing MD, Sharon Hamilton, concluded: "A strong addition to our team, David's network and knowledge will open up a wealth of opportunities, especially in the South East and the financial sector.

"Our unique Digital Test Hubs (DTH) in Birmingham and Bellshill, Scotland, together with a new DTH opening soon in the North of England, will also support our growth. The DTHs already give us an advantage over onsite only testing consultancies, or those that rely heavily on offshored reserouces."

Edge Testing originally launched its first DTH in Scotland in 2013, with the second opening last year in Birmingham. Both DTHs offer clients an easily accessed, low-cost remote testing service.

Having held senior management positions in a number of major IT services and testing companies, most recently as Director of New Business at Sogeti UK, David is particularly qualified to step into this new role as Edge Testing.

Reporting directly to MD, Sharon Hamilton, David will manage Service Delivery Managers, including Kelly White who covers Lancashire, Manchester and Cheshire, Julian Lawless for Yorkshire and the Midlands and Erica Permberton covering the South East of England. He will also work with New Business Directors, Rob Maxfield and Richard Mort, to expand the company's footprint.

For more information, visit: <http://www.edgetesting.co.uk/>

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Notes to editors

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Company information

Edge Testing, part of Eurofins Digital Testing, is a leading expert in providing world-class software testing solutions. The award-winning company is typically engaged when organisations are implementing a new system or making significant changes to an existing system. We ensure systems are fast, secure, available and work as expected in an increasingly complex and distributed digital age.

We test back office systems, e-commerce sites and apps. We test accessing these from multiple devices including desktops, laptops, tablets, touchscreens and smartphones from our purpose-built device lab.

Founded in 2007, Edge has grown to over 250 people and boasts some of the UK's premier testing

In 2018 Edge Testing became part of Eurofins Digital Testing, the world's leading testing and Quality Assurance (QA) specialists, who operate globally with test lab facilities in the UK, USA, Belgium, Poland, Sweden and Hong Kong.

As part of Eurofins Digital Testing Edge Testing can extend the range of products and services offered to include:

- Extensive testing Services: custom, conformance and compliance
- Testing tools: custom and off-the-shelf
- Staffing and resourcing: lab and field based
- Industry-recognised training courses and training facilities (in addition to the Edge Academy)
- Comprehensive cyber security services and support

Eurofins Digital Testing works with key high-technology businesses in the consumer electronics, software development, automotive, IoT, connected health and media markets.

<http://www.edgetesting.co.uk/>

<http://www.digitalthub.com/>